



Your True Guardian

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# TRUMEN SECURE SOLUTIONS

**TRUMEN**, a leading workplace experience and facility management company, provides placemaking solutions that contribute to better business performance and makes life easier, more productive and enjoyable – delivered to high standards by people who care.

[WWW.TRUMENINDIA.COM](http://WWW.TRUMENINDIA.COM)



# WHO WE ARE

TRUMEN INDIA is one of its kind contract staffing solution provider or professional manpower supplier who has its own skill centre to provide you with skilled/semi-skilled & unskilled manpower as per your precise business needs.

We are focused on meeting the changing talent needs of manpower in today's world of work, so you don't have to invest in grooming human capital to take them on board. We closely work with clients to assess their manpower needs for the required skillset and then train prospective candidates at our skill centre before deploying them at our client site.

We are one of the most reliable and trusted manpower supply agencies in Karnataka, Tamilnadu, and other parts of South India because of having a local presence with a global reach. In this uncertain world of work, we fulfill all your manpower needs, whether it is contingent manpower requirements, project-specific manpower needs, or you may want to hire people for long-term business activities.

We are closely associated with government of India projects like NEEM (National Employability Enhancement Mission), NSDC (National Skill Development Corporation), PMKVY (Pradhan Mantri Kaushal Vikas Yojana), etc.



100+  
CLIENTS



3600+  
EMPLOYEES



12+  
BRANCHES

# WHAT WE DO



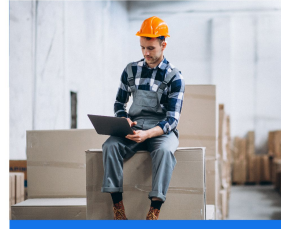
**TRUMEN  
MANPOWER SERVICES**

- » SKILL DEVELOPMENT
- » NEEM
- » NSDC
- » PMKVY



**TRUMEN  
INVESTIGATION**

- » INVESTIGATIONS
- » ELECTRONIC SECURITY
- » EMERGENCY RESPONSE
- » EMPLOYEES BACKGROUND VERIFICATION



**TRUMEN  
LOGISTIC SERVICES**

- » 1ST AND LAST MILE DELIVERY
- » WAREHOUSING
- » 5 PL LOGISTIC SERVICES



**TRUMEN  
STAFFING SERVICES**

- » STAFFING
- » SKILL DEVELOPMENT & PLACEMENT
- » LABOR SUPPLY
- » PAYROLL MANAGEMENT



**TRUMEN  
SECURITY SERVICES**

- » MANNED GUARDING (SECURITY)
- » EVENT SECURITY



**TRUMEN  
FACILITY SERVICES**

- » TSS FACILITY MAINTENANCE
- » TSS FACILITY MANAGEMENT

TRUMEN has built a robust business services platform by diversifying into related services enabling them to become India's leading integrated services provider of business services solutions under one brand



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# WHY CHOOSE US



## PAN INDIA CAPABILITIES

Single Window Interface for end-to-end solutions with 12 offices and 1200 locations Pan India



Robust Zonal Structure in the Metros offering pan India operational support



24x7 monitoring of client facilities by Command & Control Centre



Daily consolidated MIS and monthly dossier for all client facilities



# EFFECTIVE HR POLICY

1 No external union due to **SOLICITOUS HR POLICIES**

2 **100% COMPLIANCE** to National and State Labor Law

3 Permanent employees with management team members as shareholders

4 **EMPLOYEE VALIDATION** through best HR practices

5 Ensuring **UNBIASED ACTION FOR TERMINATED EMPLOYEES** through independent enquiry

6 Practicing core HR values at all levels through:

- » **160 HOURS INDUCTION TRAINING** as per PSARA
- » On the **JOB TRAINING**
- » Regular **APPRAISALS, RECOGNITION AND REWARD** programs



# DEDICATED KEY ACCOUNT MANAGEMENT STRUCTURE (KAM)



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1 A dedicated **KAM** will ensure timely coordination with local and corporate managers of client

2 **KAM** will be the dedicated team leader for client and will ensure service and statutory compliance across units

3 **KAM** will be able to simplify administrative procedures resulting in time and cost savings

4 **KAM** will drive quality and reliable responses to any incidents

5 **KAM** will coordinate and deliver seamless end to end support to any requirements of Client

# MANPOWER SERVICES :

## TRUMEN MANPOWER SERVICES



**TRUMEN** manpower services is one of its kind contract staffing solution provider or professional Manpower supplier who has its own skill center to provide you skilled manpower as per your precise business needs.

We are focused on meeting the changing talent needs of manpower in today's world of work so as you don't have to invest on grooming of human capital for taking them onboard.

We closely work with clients to assess their manpower needs of the required skillset and then train prospective candidates at our skill center before deploying them at our client site.

### **SERVICE PORTFOLIO:**

- » **PERMANENT RECRUITMENT**
- » **CONTRACT STAFFING**
- » **WORKFORCE TRANSFORMATION**
- » **VENDOR MANAGEMENT SERVICES**

We are one of the most reliable and trusted manpower supply agencies in south India because of having a local presence with a global reach. In this uncertain world of work, we fulfil all your manpower needs whether it is contingent manpower requirement, project-specific manpower need or you may want the people to hire for long term business activities.

# FACILITY MANAGEMENT:

## TRUMEN FACILITY MANAGEMENT



- Facility Management, is the integrated facility arm of **TRUMEN**
- We develop a management framework that aligns your facility operations with your business objectives
- We give flexibility to respond to changing business needs by customizing our model to suit your needs.
- Our services range from locating, planning, and designing workplaces, building and maintaining the infrastructure to creating a healthy, happy, and safe environment for employees
- Our trained, battle-hardened facility managers serve multiple industry sectors including the government, manufacturing industries, hospitality, technology, science, communications and retail.
- **SERVICE PORTFOLIO:**
  - » **HARD SERVICES:** Short and long-term maintenance services which includes reactive and preventive electro-mechanical services for lifts, doors, power supply systems, heating and ventilation systems, and plumbing and general maintenance services.
  - » **SOFT SERVICES:** Housekeeping, Janitorial services, Facade Cleaning, Help Desk Solutions, Mail room Management, Office Equipment Management, Pest Control Solutions.
  - » **OTHER SERVICES:** Cleaning of building facades, sidewalks, and landscapes, janitorial services, and implementation of changes in office layouts, and much more





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# STAFFING SERVICES: TRUMEN STAFFING SERVICES










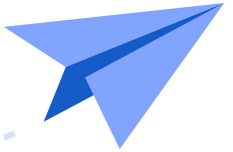
- Defining and implementing staffing strategies
- Staffing solutions for scouring best talent
- Temporary staffing services for flexibility of selecting suitable candidates
- Leader in the E-commerce sector having provided over **1,700** staff
- **SERVICE PORTFOLIO:**
  - » **STAFFING SOLUTIONS** : Recruiting, pre-screening, training, compliant payroll processes, manpower services
  - » **LABOR SUPPLY** : Providing skilled, semi-skilled and unskilled man power for varied projects
  - » **TEMP STAFF** : Ease of ramping staffing levels up or down as per need



# MANNED GUARDING: TRUMEN SECURE SOLUTIONS



-  Workforce of **400 LICENSED OFFICERS**
-  Stringent selection procedures and rigorous 160 hour training program
-  Strict compliance to globally-recognized operational standards and corporate governance practices (**ISO 9001:2008**)
-  Working for the government and public sector undertakings (PSUs) to secure heritage sites and transit infrastructures
-  Unparalleled Client retention rate of **99.6%**
-  Our client list includes  
Fortune 100+ companies: Tata Group, ONGC, Hero Motor  
Indian Companies: Future Group, Airtel, Flipkart
-  **SERVICE PORTFOLIO:**
  - » **CORPORATES:** Footfall Management, Central Monitoring, VIP Escorting, Traffic Control etc.
  - » **IT PARKS:** Central Monitoring, Traffic Management, Data Protection, Vehicle Surveillance
  - » **CLOSE PROTECTION:** Chief executives, celebrities, public figures etc.
  - » **EVENT SECURITY:** Event venue, event organizers, employees, venue staff, and visitors



# RECRUITMENT & TRAINING PROCESS



- » Training Model Objectives
  - Recognizing security threats
  - Skill training & understanding of security & facility procedures and policies
- » Four training centres per Zone...  
A Total of 3 Centres Pan India
- » PSARA certified training academy...  
located in Bangalore

## TRAINING MEDIUM

- » Simulation, case studies, hands-on instruction, tailor-made curriculums
- » Integration with operational procedures & protocols
- » Inherent training tools & security technology
- » Knowledge management (KM)

## THERE IS A 3 TIER TRAINING PROGRAM CONSISTING OF

» SITE SPECIFIC TRAINING

» INDUSTRY SPECIFIC TRAINING

» BASIC GUARDING TRAINING

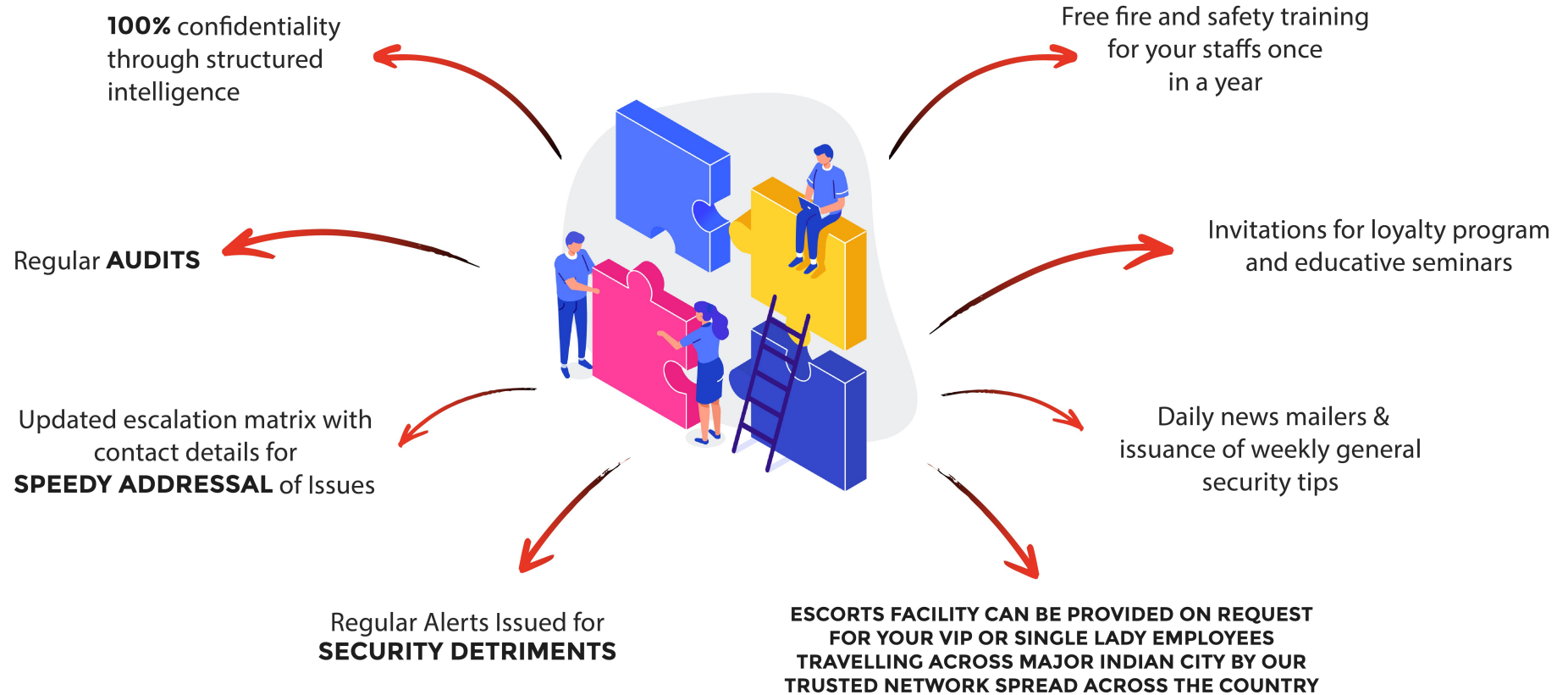
## STRINGENT SELECTION PROCESS AND CUSTOMIZED TRAINING FOR ALL FRONTLINE STAFF





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# VALUE ADD ONS







# OUR COMPETITIVE EDGE

**01 EXPERTISE AND INDUSTRY LEADERSHIP**  
Providing holistic solutions by the way of "Total Facility Solutions™"

**02 INDUSTRY SPECIFIC SPECIALIZATION OF SERVICES**  
Guarding group split to accommodate industry specific verticals

**03 STRUCTURED OPERATIONS & CUSTOMER MANAGEMENT**  
ISO 9001:2008 certified for seamless delivery of integrated security & facility solutions



**04 ETHICS & CORPORATE GOVERNANCE STATUTORY**  
» 100% compliance to minimum wages & statutory obligations  
» Salaries Bank transferred between 7th & 10th of every month  
» Tie up with local ESIC Hospitals for ESIC Cards

**05 TECHNOLOGY**  
Billing through JD Edwards ERP system  
Web module to check CRM reports  
Secure POST, a unique Unit Attendance Tracking system

**06 CUSTOMER CENTRIC APPROACH**  
» Healthy customer retention of over 99.6%  
» 24 x 7 assistance & accessibility & pan india presence for quick emergency responses





# OUR COMPETITIVE EDGE

**100 % QUALITY ASSURANCE**  
Throughout the tenure of the contract to all facilities

01

**NON-UNIONIZED EMPLOYEES**  
» No External Union  
» Motivated and Committed TRUMEN men and TRUMEN women

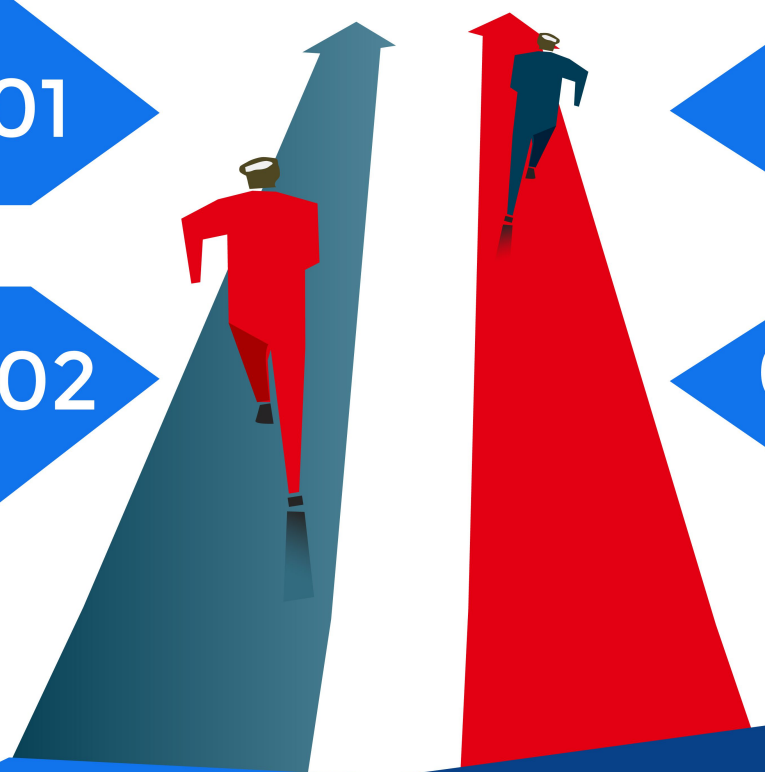
02

**STRINGENT SELECTION PROCESS AND**  
Customized Training  
» Background checks  
» Fingerprinting

03

**LICENSED WITH ALL GOVERNMENT STATUTORY**  
» Presently: 7 states (Karnataka, Tamilnadu, Kerala, Maharashtra, Telengana, AndraPradesh and Goa.)  
» Underway : Rest of Pan India

04



# YOU CAN TRUST **TRUMEN!**

The nucleus of our corporate culture is built around shared values of responsibility, ownership and intrapreneurship. Every employee is an owner and this intrapreneurial culture is what leads us as an organisation to go that extra mile and deliver world class security solutions with a smile

Our customers trust us with their future and their businesses. It is this culture of trust and ownership, which differentiates us from the rest and helps foster long mutually beneficial partnerships that we enjoy with all our customers around the world



## CONTACT US

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